## Consolidated Financial Statements for the Third Quarter Ended December 31, 2013 FY2014 (April 1, 2013 - March 31, 2014) [UNAUDITED]

Company name:
Stock exchange listings:
Code number:
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Quarterly statement filing date (as planned): February 7, 2014
Notes: 1. The accompanying financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan.
2. Amounts are rounded down to the nearest million yen.

1. Results for the nine months ended December 31, 2013 (April 1, 2013 - December 31, 2013)
(1) Operating results

|  | Note: Percentages indicated changes from the previous fiscal year. |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Nine months ended <br> December 31, 2013 |  | Nine months ended <br> December 31, 2012 |  |
|  | (Millions of yen) | $(\%)$ | (Millions of yen) | $(\%)$ |
| Net sales | 159,519 | 2.9 | 155,025 | 0.7 |
| Operating income | 8,891 | $(2.9)$ | 9,160 | $(5.8)$ |
| Ordinary income | 9,205 | $(0.4)$ | 9,245 | $(7.5)$ |
| Net income | 10,503 | 117.6 | 4,826 | 14.2 |
| Net income per share (Yen) | 51.86 |  | 23.66 |  |
| Fully diluted net income per share (Yen) | 51.85 |  | 23.66 |  |
| Note: Comprehensive income | 23,207 | 324.5 | 5,466 | 111.2 |

(2) Financial position

|  | As of December 31, 2013 | As of March 31, 2013 |
| :--- | ---: | ---: |
|  | (Millions of yen) | (Millions of yen) |
| Total assets | 242,316 | 207,586 |
| Net assets | 142,764 | 114,318 |
| Equity ratio (\%) | 49.1 | 48.2 |
| (Reference) Equity | 118,879 | 100,040 |

2. Dividends

|  | Dividend per share (Yen) |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Year ended March 31, |  |  | Year ending March 31, |
| Year ending March 31, |  |  |  |  |
| 2014 (Forecast) |  |  |  |  |

Note: Correction of dividend forecast from the most recent dividend forecast : No
3. Forecast for the year ending March 31, 2014 (April 1, 2013 - March 31, 2014)

Note: Percentages indicated changes from the same period of the previous fiscal year.

|  | Year ending March 31, 2014 |  |
| :--- | ---: | ---: |
|  | (Millions of yen) | $(\%)$ |
| Net sales | 209,000 | 4.0 |
| Operating income | 9,300 | 1.8 |
| Ordinary income | 9,600 | 3.3 |
| Net income | 9,700 | 106.9 |
| Net income per share (Yen) | 47.96 |  |

Note: Correction of financial forecast from the most recent financial forecast : No

## 4. Others

(1) Material changes in subsidiaries during this period
(Changes in scope of consolidations resulting from change is subsidiaries) : No
(2) Applying of specific accounting of the consolidated quarterly financial statements : No
(3) Changes in accounting policies, accounting estimates and retrospective restatement

1) Changes based on revisions of accounting standard : No
2) Changes other than ones based on revisions of accounting standard : No
3) Changes in accounting estimates : No
4) Restatement : No
(4) Number of outstanding shares (common stock)
5) Number of outstanding shares at year end (Treasury stocks are included)

As of December 31, 2013 : 217,699,743
As of March 31, 2013 : 217,699,743
2) Number of treasury stocks at year end

As of December 31, 2013 : 16,364,003
As of March 31, 2013 : 14,833,716
3) Average number of outstanding shares

Nine months ended December 31, 2013 : 202,553,399
Nine months ended December 31, 2012 : 204,014,617

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## 1. Qualitative Information for the Nine Months Ended December 31, 2013

## (1) Consolidated Financial Results

In the nine months ended December 31, 2013, the Japanese economy saw recovery in consumer confidence stemming from the influences of yen depreciation and rising stock prices. In addition, performance of companies improved, particularly for exporters, and there was recovery in capital investment. These factors created a gentle recovery trend in the domestic economy. Nevertheless, there was cause for concern including economic slowdown in emerging countries, higher prices for general consumer goods resulted from the rise in prices for imported raw materials that accompanied yen depreciation, and projected demand trends before and after the scheduled consumption tax hike in Japan. Accordingly, the future of operating environment remains unclear.

In this environment, we endeavored to improve corporate value through the establishment of a balanced organizational structure that is resilient to changes in the environment by acting in accordance with the Takara Group Medium-Term Management Plan FY2014, which has "aiming to realize the Takara Group Vision2020, achieve stable growth in Japan while expanding business base in order to grow significantly overseas" as its basic policy. The Takara Group Vision 2020 embodies our long-term management vision.

In the domestic alcoholic beverages business, the Group focused its resources on developing original new products and cultivating brands in response to diversifying customer preferences. In the seasonings and raw alcohol business, the Group made concerted efforts to increase sales by proposing differentiated products that meet customer needs.

In the overseas alcoholic beverages business and the Japanese food ingredients wholesale business, the Group worked to accelerate business expansion by spreading Japanese food culture across the globe. In addition, management rights in Tazaki Foods Limited, which conducts a Japanese food ingredient wholesale business in the United Kingdom, were acquired in September 2013.

In the Biomedical business, management resources were focused on three areas-the genetic engineering research business, the gene medicine business, and the agribio business-in pursuit of improved performance.

In the nine months ended December 31,2013 , net sales rose by a slight $2.9 \%$ year on year, to $¥ 159,519$ million, as a result of the influences of yen depreciation among other factors. The rise in sales boosted gross profit, but a higher cost of sales ratio limited this increase, and gross profit only rose $1.8 \%$, to $¥ 61,491$ million.

Selling, general and administrative (SG\&A) expenses were up $2.6 \%$ year on year, to $¥ 52,599$ million, following rises in personnel expenses, including those resulted from yen depreciation, and other factors. Consequently, operating income decreased $2.9 \%$, to $¥ 8,891$ million. In regard to non-operating income and expenses, stock issuance cost was recorded in relation to the public tender offer by Takara Bio Inc. However, this was offset by a rise in equity in earnings of affiliates as well as by the fact that the foreign exchange losses recorded in the nine months ended December 31, 2012, were replaced with foreign exchange gains and the bond issuance cost recorded in the previous corresponding period was not recorded in the period under review. These factors resulted in a slight improvement in the balance of non-operating items, and ordinary income decreased only $0.4 \%$, to $¥ 9,205$ million, accordingly.

In regard to extraordinary income and loss, extraordinary income was recorded from the sale of a portion of the stock held by the Company in Takara Bio, which was conducted in conjunction with this company's public stock offer. Combined with a decline in loss on sales and retirement of noncurrent assets, this resulted in a significant improvement in the balance of these items. As a result, income before income taxes and minority interests showed a substantial increase of $113.6 \%$ year on year, to $¥ 18,397$ million, and net income jumped $117.6 \%$, to $¥ 10,503$ million.

Results by business segment were as follows.

## [Takara Shuzo Group]

In the nine months ended December 31, 2013, net sales for the Takara Shuzo Group edged up $1.8 \%$ year on year, to $¥ 140,850$ million. This increase can be attributed to the sales contributions from the newly consolidated Tazaki Foods Limited as well as the benefits from yen depreciation when translating sales of overseas subsidiaries to yen.

By product category, overall sales of shochu products decreased substantially following sluggish sales of all products, including honkaku shochu, and significantly lower sales for standard ko-type shochu. Conversely, sparkling sake Sho-Chiku-Bai Shirakabe-gura Mio, which we expanded sales channels for in September 2013, experienced strong sales growth, leading to an overall rise in sake sales. In light-alcohol refreshers, Takara Shochu High Ball maintained its popularity and contributions from new products led to sales increases. Similarly, impressive sales of wine and whiskey contributed to higher sales of other liquors. However, the decline in shochu sales weighed heavily, and overall sales of alcoholic beverages decreased as a result.

Meanwhile, the Japanese food ingredients wholesale business, included in the other category, experienced significant sales increases in foreign currency, which were further amplified by the influences of yen depreciation. Coupled with the abovementioned sales contributions from Tazaki Foods Limited, this resulted in the other category posting a substantial year-on-year increase in sales, which helped the entire segment record higher sales.

Cost of sales was up $2.8 \%$ year on year, to $¥ 89,404$ million, due to rising raw material prices and a higher cost of sales ratio following changes in product mixes. For this reason, gross profit only rose by a slight $0.1 \%$, to $¥ 51,446$ million. SG\&A expenses increased $1.4 \%$, to $¥ 44,404$ million, due to higher transportation costs and personnel expenses among other factors, and operating income for the Takara Shuzo Group declined $7.1 \%$, to $¥ 7,041$ million, accordingly.

## [Takara Bio Group]

In the nine months ended December 31, 2013, net sales for the Takara Bio Group increased $16.2 \%$ year on year, to $¥ 16,167$ million, as a result of increases in sales of research reagents in the genetic engineering research business and the strong performance of the gene medicine business.

In the genetic engineering research business, sales of mainstay research reagents were up. This was due in part to the influences of yen depreciation. In addition, sales of scientific instruments rose following higher sales of mass spectrometry equipment and other instruments, and sales of contract research services grew. In the gene medicine business, favorable sales of cell culture media and gas-permeable bags led to an overall increase in sales. As for the agribio business, a decline in sales of mushroom-related products offset a rise in health food sales, resulting in an overall decrease in sales.

Cost of sales was up $19.5 \%$, to $¥ 7,500$ million, due to differences between the cost of sales ratios of individual products. Regardless, gross profit increased $13.4 \%$, to $¥ 8,666$ million. Higher personnel expenses, R\&D expenses, and other factors led to an $11.9 \%$ increase in SG\&A expenses, to $¥ 7,758$ million, but operating income rose $28.3 \%$, to $¥ 908$ million, regardless.

## [Takara Healthcare]

In the nine months ended December 31, 2013, net sales for Takara Healthcare took a substantial drop of $36.3 \%$ year on year, to $¥ 1,027$ million, due to the end of the tea beverages PB supply business. In health care business, net sales rose $10.2 \%$ when the tea beverages PB supply business is excluded from consideration. This was because sales were up for mainstay fucoidan-related products and sales of other products were favorable. Gross profit declined in conjunction with the end of the tea beverages PB supply business. Nevertheless, we worked to reduce SG\&A expenses and were thereby successful in recording operating income of $¥ 5$ million, compared with operating loss of $¥ 22$ million in the previous equivalent period.

## [Other]

Net sales of business segments other than the reported segments decreased $2.0 \%$ year on year, to $¥ 5,541$ million, but operating income was up $48.0 \%$, to $¥ 201$ million.

Breakdown of sales results by product category

| Segment | Equivalent Period of Previous Fiscal Year (From April 1, 2012, to December 31, 2012) | Period under Review (from April 1, 2013, to December 31, 2013) | YoY <br> Comparison |
| :---: | :---: | :---: | :---: |
| Product category | Amount (Millions of yen) | Amount (Millions of yen) | (\%) |
| Takara Shuzo Group |  |  |  |
| Shochu | 55,840 | 51,992 | 93.1 |
| Sake | 17,781 | 18,769 | 105.6 |
| Light-alcohol refreshers | 19,905 | 21,228 | 106.6 |
| Other liquors | 8,458 | 9,297 | 109.9 |
| Alcoholic beverages total | 101,985 | 101,288 | 99.3 |
| Hon Mirin | 11,834 | 11,655 | 98.5 |
| Other seasonings | 6,208 | 6,658 | 107.3 |
| Seasonings total | 18,043 | 18,314 | 101.5 |
| Raw alcohol, etc. | 5,141 | 5,065 | 98.5 |
| Transportation | 8,549 | 8,937 | 104.5 |
| Other | 4,648 | 7,245 | 155.9 |
| Total | 138,367 | 140,850 | 101.8 |
| Takara Bio Group | 13,916 | 16,167 | 116.2 |
| Takara Healthcare | 1,612 | 1,027 | 63.7 |
| Other | 5,654 | 5,541 | 98.0 |
| Sales not allocated to business segments and intersegment transactions | $(4,525)$ | $(4,067)$ | - |
| Total | 155,025 | 159,519 | 102.9 |

Note: Amounts include alcohol tax but do not include consumption tax.

## (2) Consolidated Financial Position

Total assets stood at $¥ 242,316$ million as of December 31, 2013, up $¥ 34,729$ million from March 31,2013 , the end of the previous fiscal year. Current assets increased $¥ 20,109$ million, to $¥ 153,394$ million, due to factors including a rise in notes and accounts receivable-trade of $¥ 13,706$ million, which can be attributed to the influences of the lucrative
year-end season, as well as increases of $¥ 2,979$ million in cash and deposits and $¥ 3,381$ million in inventories. Noncurrent assets increased $¥ 14,620$ million, to $¥ 88,921$ million, following a $¥ 2,694$ million increase in property, plant and equipment as well as an increase of $¥ 2,698$ million in goodwill associated with the acquisition of new subsidiaries and a rise of $¥ 8,959$ million in investment securities, which is the result of increases in mark-to-market valuation of listed securities and measures to temporarily manage surplus revenues.

Total liabilities amounted to $¥ 99,551$ million as of December 31, 2013, up $¥ 6,283$ million from March 31, 2013. This was because the decrease resulted from the redemption of $¥ 5,000$ million of current portion of bonds was offset by an increase of $¥ 3,109$ million in liquor taxes payable as well as an increase of $¥ 3,797$ million in income taxes payable, which was a result of the recording of gain on sales of subsidiaries and affiliates’ stocks.

Total net assets were $¥ 142,764$ million as of December 31, 2013, up $¥ 28,446$ million from March 31, 2013, due to an increase of $¥ 9,608$ million in minority interests as well as an increase of $¥ 14,525$ million in retained earnings, which was the result of the change in equity in Takara Bio following its issuance of new shares through a public stock offer and strong growth in net income.

## (3) Qualitative Information Regarding Consolidated Forecasts

A revision to the initial full-year forecasts for consolidated performance in the year ending March 31, 2014, was instituted on November 1, 2013. As of December 31, 2013, consolidated performance was generally in line with these revised forecasts. Accordingly, the Company has chosen not to revise the consolidated forecasts released on November 1, 2013.

## 2. Consolidated Quarterly Financial Statements

## (1) Consolidated Quarterly Balance Sheets

(Millions of yen)

|  | As of Mar. 31, 2013 | As of Dec. 31, 2013 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 36,789 | 39,768 |
| Notes and accounts receivable-trade | 50,630 | 64,336 |
| Securities | 15,260 | 14,979 |
| Merchandise and finished goods | 21,773 | 24,388 |
| Work in process | 1,090 | 1,170 |
| Raw materials and supplies | 2,841 | 3,528 |
| Other | 4,982 | 5,353 |
| Allowance for doubtful accounts | (82) | (129) |
| Total current assets | 133,285 | 153,394 |
| Noncurrent assets |  |  |
| Property, plant and equipment | 42,639 | 45,334 |
| Intangible assets |  |  |
| Goodwill | 3,767 | 6,465 |
| Other | 1,659 | 1,792 |
| Total intangible assets | 5,426 | 8,258 |
| Investments and other assets |  |  |
| Investment securities | 21,080 | 30,039 |
| Other | 5,364 | 5,509 |
| Allowance for doubtful accounts | (209) | (220) |
| Total investments and other assets | 26,235 | 35,329 |
| Total noncurrent assets | 74,301 | 88,921 |
| Total assets | 207,586 | 242,316 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 13,028 | 14,516 |
| Short-term loans payable | 5,006 | 5,843 |
| Current portion of bonds | 5,000 | - |
| Accrued alcohol tax | 9,907 | 13,017 |
| Accrued expenses | 4,698 | 5,264 |
| Income taxes payable | 1,996 | 5,793 |
| Provision for sales promotion expenses | 1,719 | 2,045 |
| Other provision | 2,014 | 1,254 |
| Other | 6,023 | 6,741 |
| Total current liabilities | 49,394 | 54,476 |
| Noncurrent liabilities |  |  |
| Bonds payable | 25,000 | 25,000 |
| Long-term loans payable | 417 | 318 |
| Provision for retirement benefits | 8,845 | 8,658 |
| Long-term deposits received | 5,626 | 5,609 |
| Other | 3,983 | 5,488 |
| Total noncurrent liabilities | 43,873 | 45,074 |
| Total liabilities | 93,268 | 99,551 |


|  | As of Mar. 31, 2013 | As of Dec. 31, 2013 |
| :---: | :---: | :---: |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 13,226 | 13,226 |
| Capital surplus | 3,195 | 3,195 |
| Retained earnings | 90,437 | 104,963 |
| Treasury stock | $(8,355)$ | $(9,856)$ |
| Total shareholders' equity | 98,503 | 111,528 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 4,599 | 7,089 |
| Deferred gains or losses on hedges | 16 | 401 |
| Foreign currency translation adjustment | $(3,079)$ | (140) |
| Total accumulated other comprehensive income | 1,537 | 7,350 |
| Minority interests | 14,277 | 23,885 |
| Total net assets | 114,318 | 142,764 |
| Total liabilities and net assets | 207,586 | 242,316 |

(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Stetements of Comprehensive Income (Consolidated Quarterly Statements of Income)
(For the Nine Months Ended December 31, 2013 and 2012)

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2013_3Q (Apr. 1, 2012 - Dec. 31, 2012) | FY2014_3Q (Apr. 1, 2013- Dec. 31, 2013) |
| Net sales | 155,025 | 159,519 |
| Cost of sales | 94,618 | 98,027 |
| Gross profit | 60,407 | 61,491 |
| Selling, general and administrative expenses | 51,246 | 52,599 |
| Operating income | 9,160 | 8,891 |
| Non-operating income |  |  |
| Dividends income | 348 | 357 |
| Other | 369 | 445 |
| Total non-operating income | 717 | 802 |
| Non-operating expenses |  |  |
| Interest expenses | 400 | 340 |
| Other | 233 | 147 |
| Total non-operating expenses | 633 | 488 |
| Ordinary income | 9,245 | 9,205 |
| Extraordinary income |  |  |
| Gain on sales of subsidiaries and affiliates' stocks | - | 9,261 |
| Gain on revision of retirement benefit plan | 345 | - |
| Other | 321 | 192 |
| Total extraordinary income | 666 | 9,453 |
| Extraordinary loss |  |  |
| Loss on sales and retirement of noncurrent assets | 528 | 103 |
| Loss on transfer of land | - | 121 |
| Contribution for withdrawal from employees pension fund | 260 | - |
| Other | 508 | 36 |
| Total extraordinary losses | 1,297 | 262 |
| Income before income taxes and minority interests | 8,614 | 18,397 |
| Income taxes-current | 3,287 | 7,151 |
| Income taxes-deferred | 189 | 422 |
| Total income taxes | 3,477 | 7,574 |
| Income before minority interests | 5,137 | 10,823 |
| Minority interests in income | 311 | 319 |
| Net income | 4,826 | 10,503 |

## (Consolidated Quarterly Statements of Comprehensive Income)

(For the Nine Months Ended December 31, 2013 and 2012)

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2013_3Q (Apr. 1, 2012- Dec. 31, 2012) | FY2014_3Q (Apr. 1, 2013- Dec. 31, 2013) |
| Income before minority interests | 5,137 | 10,823 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 143 | 2,489 |
| Deferred gains or losses on hedges | 33 | 387 |
| Foreign currency translation adjustment | 152 | 3,429 |
| Share of other comprehensive income of associates accounted for using equity method | (0) | 230 |
| Gain or loss on change in equity | - | 5,847 |
| Total other comprehensive income | 329 | 12,384 |
| Comprehensive income | 5,466 | 23,207 |
| (Comprehensive income attributable to) |  |  |
| Comprehensive income attributable to owners of the parent | 5,119 | 22,164 |
| Comprehensive income attributable to minority interests | 347 | 1,042 |

## (4) Notes on Consolidated Quarterly Financial Statements

## (Notes on Premise of Going Concern)

No items to report.

## (Notes on Material Changes in Shareholders' Equity)

No items to report.

## (Segment Information)

I. Equivalent Period of Previous Fiscal Year (From April 1, 2012, to December 31, 2012) 1. Net sales and Income (Loss) by Reported Segment


Notes: 1. Other includes business segments that are not part of reported segments, such as the printing business and other subsidiaries.
2. Details of adjustment amounts are as follows.
(1) Net sales to external customers are income from real estate rent recognized by the Company
(2) Segment income (loss) comprises intersegment eliminations of $¥ 89$ million and income of the Company not allocated to business segments of $¥ 667$ million.
3. Segment income (loss) has been adjusted to the operating income of consolidated quarterly statements of income.
2. Information on Impairment Loss on Noncurrent Assets, Goodwill, etc. by Reportable Segment No significant items requiring inclusion.
II. Period under Review (From April 1, 2013, to December 31, 2013)

1. Net sales and Income (Loss) by Reported Segment

|  | Reported Segment |  |  |  | Other (Note: 1) | Total | Adjustment <br> (Note: 2) | Amount recognized in consolidated quarterly statements of income <br> (Note: 3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Takara <br> Shuzo <br> Group | Takara <br> Bio Group | Takara <br> Healthcare | Subtotal |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |
| External customers | 140,593 | 15,711 | 1,025 | 157,330 | 1,866 | 159,196 | 322 | 159,519 |
| Intersegment | 257 | 455 | 1 | 714 | 3,674 | 4,389 | $(4,389)$ | - |
| Total | 140,850 | 16,167 | 1,027 | 158,045 | 5,541 | 163,586 | $(4,067)$ | 159,519 |
| Segment income (loss) | 7,041 | 908 | 5 | 7,955 | 201 | 8,156 | 734 | 8,891 |

Notes: 1. Other includes business segments that are not part of reported segments, such as the printing business and other subsidiaries.
2. Details of adjustment amounts are as follows.
(1) Net sales to external customers are income from real estate rent recognized by the Company
(2) Segment income (loss) comprises intersegment eliminations of $¥ 58$ million and income of the Company not allocated to business segments of $¥ 675$ million.
3. Segment income (loss) has been adjusted to the operating income of consolidated quarterly statements of income.
2. Information on Impairment Loss on Noncurrent Assets, Goodwill, etc. by Reportable Segment No significant items requiring inclusion.

