## Consolidated Financial Statements for the First Quarter Ended June 30, 2013 <br> FY2014 (April 1, 2013 - March 31, 2014) [UNAUDITED]

Company name:
Stock exchange listings:
Code number:
URL:
Company representative:
Contact:

Takara Holdings Inc.
Tokyo Stock Exchange (1st section)
2531
http://www.takara.co.jp/
Toshio Kakimoto, President
Takuya Kakemi, General Manager of Financial \& Investor Relations Dept. TEL:(075)241-5124

Quarterly statement filing date (as planned): August 6, 2013
Notes: 1. The accompanying financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan.
2. Amounts are rounded down to the nearest million yen.

1. Results for the three months ended June 30, 2013 (April 1, 2013 - June 30, 2013)
(1) Operating results

|  | Note: Percentages indicated changes from the previous fiscal year. |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Three months ended <br> June 30, 2013 |  |  | Three months ended <br> June 30, 2012 |  |
|  | (Millions of yen) | $(\%)$ | (Millions of yen) | $(\%)$ |  |
| Net sales | 46,953 | $(0.8)$ | 47,349 | $(3.1)$ |  |
| Operating income (loss) | $(241)$ | - | 1,061 | $(36.2)$ |  |
| Ordinary income | 20 | $(98.2)$ | 1,156 | $(38.7)$ |  |
| Net income (loss) | $(86)$ | - | $(90)$ | - |  |
| Net income (loss) per share (Yen) | $(0.43)$ |  | $(0.44)$ |  |  |
| Fully diluted net income per share (Yen) | - |  | - |  |  |
| Note: Comprehensive income | 2,364 | 120.5 | 1,072 | 2.2 |  |

(2) Financial position

|  | As of June30, 2013 | As of March 31, 2013 |
| :--- | ---: | ---: |
|  | (Millions of yen) | (Millions of yen) |
| Total assets | 205,847 | 207,586 |
| Net assets | 114,956 | 114,318 |
| Equity ratio (\%) | 48.7 | 48.2 |
| (Reference) Equity | 100,205 | 100,040 |

2. Dividends

|  | Dividend per share (Yen) |  |  |
| :--- | :---: | :---: | :---: |
|  | Year ended March 31, |  |  |
| Year ending March 31, | Year ending March 31, <br> 2014 (Forecast) |  |  |
| First quarter end | 2013 | - | 2014 |

Note: Correction of dividend forecast from the most recent dividend forecast : No
3. Forecast for the year ending March 31, 2014 (April 1, 2013 - March 31, 2014)

Note: Percentages indicated changes from the same period of the previous fiscal year.

|  | Six months ending <br> September 30, 2013 |  | Year ending March 31, 2014 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | (Millions of yen) | $(\%)$ | (Millions of yen) | $(\%)$ |
| Net sales | 96,300 | 0.6 | 206,300 | 2.6 |
| Operating income | 2,000 | $(31.0)$ | 9,200 | 0.7 |
| Ordinary income | 2,000 | $(30.4)$ | 9,400 | 1.1 |
| Net income | 850 | 109.6 | 4,900 | 4.5 |
| Net income per share (Yen) | 4.19 |  | 24.15 |  |

Note: Correction of financial forecast from the most recent financial forecast : No

## 4. Others

(1) Material changes in subsidiaries during this period
(Changes in scope of consolidations resulting from change is subsidiaries) : No
(2) Applying of specific accounting of the consolidated quarterly financial statements : No
(3) Changes in accounting policies, accounting estimates and retrospective restatement

1) Changes based on revisions of accounting standard : No
2) Changes other than ones based on revisions of accounting standard : No
3) Changes in accounting estimates : No
4) Restatement : No
(4) Number of outstanding shares (common stock)
5) Number of outstanding shares at year end (Treasury stocks are included)

As of June 30, 2013 : 217,699,743
As of March 31, 2013 : 217,699,743
2) Number of treasury stocks at year end

As of June 30, 2013 : 14,839,810
As of March 31, 2013 : 14,833,716
3) Average number of outstanding shares

Three months ended June 30, 2013 : 202,862,913
Three months ended June 30, 2012 : 205,419,492

(1) Consolidated Financial Results




(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive
Income (For the Three Months Ended June 30, 2013 and 2012) ------------------------------------------------- 6

Consolidated Quarterly Statements of Income (For the Three Months Ended June 30, 2013 and 2012) --- 6






- Supplement for the Consolidated Quarterly Financial Statements


## 1. Qualitative Information for the Three Months Ended June 30, 2013

## (1) Consolidated Financial Results

In the three months ended June 30, 2013, there was a positive atmosphere in the Japanese economy resulted from anticipation for the future recovery. However conditions remain highly unstable due to drastic fluctuations in stock prices and foreign exchange rates.

In this environment, we endeavored to improve corporate value through the establishment of a balanced organizational structure that is resilient to changes in the environment by acting in accordance with the Takara Group Medium-Term Management Plan FY2014, which has "aiming to realize the Takara Group Vision2020, achieve stable growth in Japan while expanding business base in order to grow significantly overseas" as its basic policy. The Takara Group Vision 2020 embodies our long-term management vision.

In the domestic alcoholic beverages business, the Group focused its resources on developing original new products and cultivating brands in response to diversifying customer preferences. In the seasonings and raw alcohol business, the Group made concerted efforts to increase sales by proposing differentiated products that meet customer needs.

In the overseas alcoholic beverages business and the Japanese food ingredients wholesale business, the Group worked to accelerate business expansion by spreading Japanese food culture across the globe

In the Biomedical business, management resources were focused on three areas-the genetic engineering research business, the gene medicine business, and the agribio business-in pursuit of improved performance.

In the three months ended June 30,2013 , net sales were down $0.8 \%$ year on year, to $¥ 46,953$ million, as a result of lower sales of mainstay shochu products, which outweighed the increase in sales of overseas subsidiaries stemming from yen depreciation. Gross profit decreased $4.9 \%$, to $¥ 17,382$ million, because cost of sales rose regardless of the decline in net sales.

Selling, general and administrative (SG\&A) expenses were up $2.4 \%$ year on year, to $¥ 17,624$ million, following a rise in personnel expenses among other factors. Consequently, operating loss of $¥ 241$ million was recorded, compared with operating income of $¥ 1,061$ million in the three months ended June 30, 2012. In regard to non-operating income and expenses, the foreign exchange losses recorded in the three months ended June 30, 2012, were replaced with foreign exchange gains and bond issuance cost was not recorded. These factors resulted in a slight improvement in the balance of non-operating items. Nevertheless, ordinary income showed a significant decrease of $98.2 \%$, to $¥ 20$ million.

In regard to extraordinary income and loss, the absence of the loss on valuation of investment securities recorded in the three months ended June 30, 2012, resulted in a significant improvement in the balance of these items. Regardless though, income before income taxes and minority interests declined $97.8 \%$ year on year, to $¥ 9$ million, and operating loss of $¥ 86$ million was recorded.

Results by business segment were as follows.

## [Takara Shuzo Group]

In the three months ended June 30, 2013, overall sales of alcoholic beverages were down following substantially lower sales of mainstay shochu and decreases in sake sales, which offset higher sales of light-alcoholic refreshers, a result of sales contributions from new products, as well as strong sales of whisky by overseas subsidiaries. In the other category, the Japanese food ingredients wholesale business experienced significant sales increases, which were further amplified by the influences of yen depreciation. However, total net sales for the Takara Shuzo Group decreased by a slight $0.7 \%$ year on year, to $¥ 41,978$ million.

Cost of sales was up $0.8 \%$ year on year, to $¥ 27,242$ million, due to rising raw material prices and a higher cost of sales ratio following changes in product mixes. As a result, gross profit was down $3.5 \%$, to $¥ 14,735$ million. SG\&A expenses increased $1.3 \%$, to $¥ 14,869$ million, due to higher personnel expenses and other factors, and an operating loss of $¥ 134$ million was recorded for the Takara Shuzo Group accordingly.

## [Takara Bio Group]

Net sales increased $1.6 \%$ year on year, to $¥ 4,170$ million, as a result of increases in sales of research reagents in the genetic engineering research business and the strong performance of the gene medicine business. Cost of sales was up $26.0 \%$, to $¥ 1,977$ million, due to an overall worse cost of sales ratio arising from differences between the cost of sales ratios of individual products. Consequently, gross profit decreased $13.5 \%$, to $¥ 2,192$ million. Higher personnel expenses, $\mathrm{R} \& \mathrm{D}$ expenses, and other factors led to an $8.1 \%$ increase in SG\&A expenses, to $¥ 2,551$ million, and operating loss of $¥ 358$ million was recorded as a result.

## [Takara Healthcare]

Net sales took a substantial drop of $46.9 \%$ year on year, to $¥ 292$ million, due to the end of the tea beverages PB supply business. Even when looking at only the health care business, net sales decreased $6.7 \%$ regardless of sales increases for mainstay fucoidian-related products because sales of other products were down. Gross profit declined in conjunction with sales, and, as SG\&A expenses were unchanged year on year, operating loss increased to $¥ 39$ million.

## [Other]

Net sales of business segments other than the reported segments decreased $3.7 \%$ year on year, to $¥ 1,663$ million, and operating income was down $32.1 \%$, to $¥ 31$ million.

Breakdown of sales results by product category

| Segment | Equivalent Period of Previous Fiscal Year (From April 1, 2012, to June 30, 2012) | Period under Review (from April 1, 2013, to June 30, 2013) | YoY <br> Comparison |
| :---: | :---: | :---: | :---: |
| Product category | Amount (Millions of yen) | Amount (Millions of yen) | (\%) |
| Takara Shuzo Group |  |  |  |
| Shochu | 18,233 | 16,484 | 90.4 |
| Sake | 4,046 | 3,910 | 96.6 |
| Light-alcohol refreshers | 6,278 | 6,903 | 110.0 |
| Other alcoholic beverages | 2,677 | 2,962 | 110.6 |
| Alcoholic beverages total | 31,235 | 30,261 | 96.9 |
| Hon Mirin | 3,411 | 3,330 | 97.6 |
| Other seasonings | 1,845 | 1,952 | 105.8 |
| Seasonings total | 5,257 | 5,282 | 100.5 |
| Raw alcohol, etc. | 1,666 | 1,670 | 100.2 |
| Transportation | 2,593 | 2,811 | 108.4 |
| Other | 1,539 | 1,952 | 126.9 |
| Total | 42,291 | 41,978 | 99.3 |
| Takara Bio Group | 4,104 | 4,170 | 101.6 |
| Takara Healthcare | 551 | 292 | 53.1 |
| Other | 1,728 | 1,663 | 96.3 |
| Sales not allocated to business segments and intersegment transactions | $(1,327)$ | $(1,151)$ | - |
| Total | 47,349 | 46,953 | 99.2 |

## (2) Consolidated Financial Position

Total assets stood at $¥ 205,847$ million as of June 30,2013 , down $¥ 1,738$ million from March 31,2013 , the end of the previous fiscal year. This was due to a $¥ 4,160$ million decline in total current assets due to such factors as a decrease in securities for the management of surplus funds, which offset a $¥ 2,421$ million increase in total noncurrent assets as a result of a rise in construction in progress and other items. The decrease in securities was primarily the result of payments for the redemption of bonds.

Total liabilities amounted to $¥ 90,891$ million as of June 30 , 2013, down $¥ 2,376$ million from March 31, 2013, because of a decrease of $¥ 2,549$ million in total current liabilities that was the result of factors including the redemption of bonds, which outweighed the increase in total noncurrent liabilities of $¥ 173$ million.

Total net assets were $¥ 114,956$ million as of June 30 , 2013, up $¥ 638$ million from March 31 , 2013, as the negative impact of foreign currency translation adjustment declined due to yen depreciation, effectively compensating for the decrease in retained earnings as a result of dividend payments.

## (3) Qualitative Information Regarding Consolidated Forecasts

In the three months ended June 30, 2013, we recorded lower net sales, operating income, and ordinary, but overall progress was in line with initial forecasts. As a result, the Company chose not to revise the consolidated forecasts for the six months ending September 30, 2013, or the fiscal year ending March 31, 2014, that were released on May 9, 2013.

Subsidiary Takara Bio Inc. (Tokyo Stock Exchange Mothers; securities code number: 4974) revised its forecasts for the six months ending September 30, 2013, which were released on May 9, 2013. For more information, please refer to Takara Bio's disclosure materials.

## 2. Consolidated Quarterly Financial Statements

## (1) Consolidated Quarterly Balance Sheets

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | As of Mar. 31, 2013 | As of Jun. 30, 2013 |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 36,789 | 38,091 |
| Notes and accounts receivable-trade | 50,630 | 50,535 |
| Securities | 15,260 | 6,256 |
| Merchandise and finished goods | 21,773 | 24,166 |
| Work in process | 1,090 | 1,250 |
| Raw materials and supplies | 2,841 | 2,802 |
| Other | 4,982 | 6,102 |
| Allowance for doubtful accounts | (82) | (81) |
| Total current assets | 133,285 | 129,124 |
| Noncurrent assets |  |  |
| Property, plant and equipment | 42,639 | 43,812 |
| Intangible assets |  |  |
| Goodwill | 3,767 | 3,926 |
| Other | 1,659 | 1,694 |
| Total intangible assets | 5,426 | 5,621 |
| Investments and other assets |  |  |
| Investment securities | 21,080 | 21,920 |
| Other | 5,364 | 5,575 |
| Allowance for doubtful accounts | (209) | (206) |
| Total investments and other assets | 26,235 | 27,289 |
| Total noncurrent assets | 74,301 | 76,722 |
| Total assets | 207,586 | 205,847 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 13,028 | 13,101 |
| Short-term loans payable | 5,006 | 5,145 |
| Current portion of bonds | 5,000 | - |
| Accrued alcohol tax | 9,907 | 11,718 |
| Accrued expenses | 4,698 | 4,703 |
| Income taxes payable | 1,996 | 523 |
| Provision for bonuses | 1,980 | 3,118 |
| Other provision | 1,753 | 1,984 |
| Other | 6,023 | 6,548 |
| Total current liabilities | 49,394 | 46,844 |
| Noncurrent liabilities |  |  |
| Bonds payable | 25,000 | 25,000 |
| Long-term loans payable | 417 | 410 |
| Provision for retirement benefits | 8,845 | 8,737 |
| Long-term deposits received | 5,626 | 5,634 |
| Other | 3,983 | 4,265 |
| Total noncurrent liabilities | 43,873 | 44,046 |
| Total liabilities | 93,268 | 90,891 |


|  | As of Mar. 31, 2013 | As of Jun. 30, 2013 |
| :---: | :---: | :---: |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 13,226 | 13,226 |
| Capital surplus | 3,195 | 3,195 |
| Retained earnings | 90,437 | 88,524 |
| Treasury stock | $(8,355)$ | $(8,361)$ |
| Total shareholders' equity | 98,503 | 96,584 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 4,599 | 5,087 |
| Deferred gains or losses on hedges | 16 | 127 |
| Foreign currency translation adjustment | $(3,079)$ | $(1,594)$ |
| Total accumulated other comprehensive income | 1,537 | 3,620 |
| Minority interests | 14,277 | 14,751 |
| Total net assets | 114,318 | 114,956 |
| Total liabilities and net assets | 207,586 | 205,847 |

(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Stetements of Comprehensive Income (Consolidated Quarterly Statements of Income)
(For the Three Months Ended June 30, 2013 and 2012)

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2013_1Q (Apr. 1, 2012 - Jun. 30, 2012) | FY2014_1Q (Apr. 1, 2013- Jun. 30, 2013) |
| Net sales | 47,349 | 46,953 |
| Cost of sales | 29,075 | 29,570 |
| Gross profit | 18,273 | 17,382 |
| Selling, general and administrative expenses | 17,212 | 17,624 |
| Operating income (loss) | 1,061 | (241) |
| Non-operating income |  |  |
| Dividends income | 185 | 186 |
| Other | 187 | 213 |
| Total non-operating income | 372 | 400 |
| Non-operating expenses |  |  |
| Interest expenses | 136 | 114 |
| Bond issuance cost | 76 | - |
| Other | 64 | 23 |
| Total non-operating expenses | 278 | 138 |
| Ordinary income | 1,156 | 20 |
| Extraordinary income |  |  |
| Gain on change in equity | - | 29 |
| Other | 24 | 3 |
| Total extraordinary income | 24 | 33 |
| Extraordinary loss |  |  |
| Loss on sales and retirement of noncurrent assets | 40 | 19 |
| Directors' retirement benefits | - | 24 |
| Other | 704 | 0 |
| Total extraordinary losses | 745 | 44 |
| Income before income taxes and minority interests | 434 | 9 |
| Income taxes-current | 840 | 684 |
| Income taxes-deferred | (389) | (540) |
| Total income taxes | 450 | 144 |
| Loss before minority interests | (15) | (134) |
| Minority interests in income (loss) | 74 | (47) |
| Net loss | (90) | (86) |

## (Consolidated Quarterly Statements of Comprehensive Income)

(For the Three Months Ended June 30, 2013 and 2012)

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2013_1Q (Apr. 1, 2012 - Jun. 30, 2012) | FY2014_1Q (Apr. 1, 2013- Jun. 30, 2013) |
| Loss before minority interests | (15) | (134) |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | (578) | 486 |
| Deferred gains or losses on hedges | (5) | 112 |
| Foreign currency translation adjustment | 1,653 | 1,781 |
| Share of other comprehensive income of associates accounted for using equity method | 18 | 117 |
| Total other comprehensive income | 1,088 | 2,498 |
| Comprehensive income | 1,072 | 2,364 |
| (Comprehensive income attributable to) |  |  |
| Comprehensive income attributable to owners of the parent | 654 | 1,995 |
| Comprehensive income attributable to minority interests | 417 | 368 |

## (3) Notes on Consolidated Quarterly Financial Statements

## (Notes on Premise of Going Concern)

No items to report.

## (Notes on Material Changes in Shareholders' Equity)

No items to report.

## (Segment Information)

I. Equivalent Period of Previous Fiscal Year (From April 1, 2012, to June 30, 2012) 1. Net sales and Income (Loss) by Reported Segment

$\quad$ (Millions of yen)

Notes: 1. Other includes business segments that are not part of reported segments, such as the printing business and other subsidiaries.
2. Details of adjustment amounts are as follows.
(1) Net sales to external customers are income from real estate rent recognized by the Company
(2) Segment income (loss) comprises intersegment eliminations of $¥ 43$ million and income of the Company not allocated to business segments of $¥ 218$ million.
3. Segment income (loss) has been adjusted to the operating income of consolidated quarterly statements of income.
2. Information on Impairment Loss on Noncurrent Assets, Goodwill, etc. by Reportable Segment No significant items requiring inclusion.
II. Period under Review (From April 1, 2013, to June 30, 2013)

1. Net sales and Income (Loss) by Reported Segment


Notes: 1. Other includes business segments that are not part of reported segments, such as the printing business and other subsidiaries.
2. Details of adjustment amounts are as follows.
(1) Net sales to external customers are income from real estate rent recognized by the Company
(2) Segment income (loss) comprises intersegment eliminations of $¥ 71$ million and income of the Company not allocated to business segments of $¥ 187$ million.
3. Segment income (loss) has been adjusted to the operating loss of consolidated quarterly statements of income.
2. Information on Impairment Loss on Noncurrent Assets, Goodwill, etc. by Reportable Segment

No items to report.

