Consolidated Financial Statements for the First Quarter Ended June 30, 2011
FY2012 (April 1, 2011 - March 31, 2012) [UNAUDITED]
July 29, 2011

Company name:
Stock exchange listings:
Securities code:
URL:
Company representative:
Inquiries:
Quarterly statement filing date (as planned):

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Notes: 1. The accompanying financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan.
2. Amounts are rounded down to the nearest million yen.

1. Results for the three months ended June 30, 2011 (April 1, 2011 - June 30, 2011)
(1) Operating results

Note: Percentages indicated changes from the previous fiscal year.

|  | Note: Percentages indicated changes from the previous fiscal year. |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Three months ended <br> June 30, 2011 |  | Three months ended <br> June 30, 2010 |  |
|  | (Millions of yen) | (\%) | (Millions of yen) | $(\%)$ |
| Net sales | 48,866 | 9.7 | 44,554 | $(0.7)$ |
| Operating income | 1,664 | 49.7 | 1,111 | 17.0 |
| Ordinary income | 1,887 | 61.7 | 1,167 | $(1.1)$ |
| Net income | 499 | 39.8 | 357 | $(34.8)$ |
| Net income per share (Yen) | 2.40 |  | 1.71 |  |
| Fully diluted net income per share (Yen) | 2.40 |  | - |  |
| (Reference) Comprehensive income | 1,049 | - | $(1,491)$ | - |

(2) Financial position

|  | As of June30, 2011 | As of March 31, 2011 |
| :--- | ---: | ---: |
|  | (Millions of yen) | (Millions of yen) |
| Total assets | 192,664 | 192,448 |
| Net assets | 106,208 | 106,895 |
| Equity ratio (\%) | 48.5 | 49.0 |
| (Reference) Equity | 93,394 | 94,308 |

## 2. Dividends

|  | Dividend per share (Yen) |  |  |
| :--- | ---: | :---: | :---: |
|  | Year ended March 31, <br>  2011 | Year ending March 31, <br> Year ending March 31, <br> 2012 (Forecast) |  |
| First quarter end | - |  |  |
| Second quarter end | - |  | - |
| Third quarter end | - |  | - |
| Year end | 8.50 |  | 8.50 |
| Annual | 8.50 |  | 8.50 |

Note: Correction of dividend forecast from the most recent dividend forecast : No
3. Forecast for the year ending March 31, 2012 (April 1, 2011 - March 31, 2012)

|  | Six months ending September 30, 2011 |  | Year ending March 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Millions of yen) | (\%) | (Millions of yen) | (\%) |
| Net sales | 94,500 | 3.3 | 197,300 | 4.0 |
| Operating income | 2,300 | (29.2) | 8,400 | 0.8 |
| Ordinary income | 2,400 | (25.8) | 8,700 | 3.2 |
| Net income | 900 | (34.7) | 4,000 | 5.6 |
| Net income per share (Yen) | 4.33 |  | 19.26 |  |

Note: Correction of financial forecast from the most recent financial forecast : No

## 4. Others

(1) Material changes in subsidiaries during this period
(Changes in scope of consolidations resulting from change is subsidiaries) : No
(2) Applying of specific accounting of the consolidated quarterly financial statements : No
(3) Changes in accounting policies, accounting estimates and retrospective restatement

1) Changes based on revisions of accounting standard : No
2) Changes other than ones based on revisions of accounting standard : No
3) Changes in accounting estimates : No
4) Retrospective restatement : No
(4) Number of outstanding shares (common stock)
5) Number of outstanding shares at year end (Treasury stocks are included)

As of June 30, 2011 : 217,699,743
As of March 31, 2011 : 217,699,743
2) Number of treasury stocks at year end

As of June 30, 2011 : 10,075,013
As of March 31, 2011 : 10,069,310
3) Average number of outstanding shares

Three months ended June 30, 2011 : 207,627,319
Three months ended June 30, 2010 : 208,948,676

(1) Consolidated Financial Results




(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income (For the Three Months Ended June 30, 2011 and 2010)
Consolidated Quarterly Statements of Income (For the Three Months Ended June 30, 2011 and 2010) --- 6
Consolidated Quarterly Statements of Comprehensive Income (For the Three Months Ended June 30, $\quad 7$




## 1. Qualitative Information for the Three Months Ended June 30, 2011

## (1) Consolidated Financial Results

In the period under review, the three months ended June 30, 2011, the Japanese economy was plagued by a number of negative factors including the direct damages resulting from the Great East Japan Earthquake, which occurred on March 11, 2011, the fear of radiation stemming from the subsequent nuclear power station accident, and the concern related to the nationwide electricity shortages caused by this accident. These factors have served to prolong the sense of uncertainty for future of the Japanese economy.

The Group not only suffered direct damages as a result of this earthquake, but was also forced to address the indirect impacts of this disaster including difficulties procuring materials and securing production systems, as well as disturbances in other areas, such as distribution. Under these circumstances, the Group focused on securing stable production and supply systems in order to ensure its ability to supply safe, high-quality products to consumers, its top priority. As a result, net sales in the period under review increased $9.7 \%$ year on year, to $¥ 48,866$ million, and operating income increased $49.7 \%$, to $¥ 1,664$ million.

In non-operating income and expenses, non-operating expenses declined due to the absence of the bond issuance cost incurred during the previous fiscal year, and ordinary income was up $61.7 \%$ year on year, to $¥ 1,887$ million. However, additional loss on disaster of $¥ 701$ million, attributable to the cost of disposing of and loss on valuation of products damaged by the earthquake, was recorded under extraordinary loss, resulting in a $3.0 \%$ year-on-year decrease in income before income taxes and minority interests, bringing it to $¥ 1,085$ million. Conversely, tax expenses declined as a result of the inability to record the tax benefits associated with the loss on adjustment for changes of accounting standard for asset retirement obligations recorded during the previous fiscal year. Accordingly, net income increased $39.8 \%$, to $¥ 499$ million.

Results by business segment were as follows.

## [Takara Shuzo Group]

While Takara Shuzo Co., Ltd., a core operating company of this segment, suffered severe damages to its logistics bases due to the Great East Japan Earthquake, the damages sustained by its manufacturing facilities were relatively light. Therefore, through swift response to the material procurement difficulties and electricity shortages following the earthquake, we were able to swiftly restore the production and supply systems to their normal working order. In regard to the damages suffered by logistics bases, we worked to quickly secure a stable supply of products through the rapid establishment of an alternative logistics network. Through these efforts, we were able to ship products that we were unable to ship at the end of the previous fiscal year due to the confusion immediately following the earthquake. As a result, net sales in this segment rose $11.0 \%$, to $¥ 44,118$ million.

In product categories, sales of light-alcohol refresher increased greatly due to the continued favorable sales of Takara Shochu High Ball and the strong growth of Takara Can Chu-Hi Jika-Shibori, which was rereleased in March 2011. Sales of shochu, sake, other alcoholic beverages, and raw alcohol also were strong. Further, the consolidation of France's FOODEX S.A.S., conducted during the second quarter of the previous fiscal year also contributed to sales. These factors resulted in increases in net sales for the segment.

Gross profit was up $10.7 \%$ year on year, to $¥ 16,278$ million, due to the higher net sales. Selling, general and administrative (SG\&A) expenses increased $7.7 \%$, to $¥ 14,781$ million, as a result of the costs incurred while arranging substitutes for facilities at logistics bases damaged by the earthquake. Due to the above, operating income in this segment increased $53.6 \%$, to $¥ 1,496$ million.

## [Takara Bio Group]

Net sales in this segment increased $1.4 \%$ year on year, to $¥ 3,823$ million, mainly due to the strong sales of scientific instruments in the Genetic engineering research business. Cost of sales was up $4.7 \%$, to $¥ 1,683$ million, due to changes in the ratio of cost of sales to net sales for specific products, resulting in a $1.1 \%$ decrease in gross profit, bringing it to $¥ 2,140$ million. SG\&A expenses declined $0.4 \%$, to $¥ 2,188$ million, due to lower personnel expenses, which offset the rise in transportation and R\&D expenses. Regardless, operating loss was $¥ 48$ million, up $¥ 15$ million year on year.

## [Takara Healthcare]

In this segment, while sales of fucoidan-related products were up, this was unable to offset the decline in sales of tea beverages, and net sales decreased $11.3 \%$ year on year, to $¥ 615$ million, accordingly. Gross profit, however, increased $4.4 \%$, to $¥ 209$ million, due to the strong sales of fucoidan-related products, which feature particularly high profit margins. Additionally, Takara Healthcare undertook advance investment in advertising expenses, which are included in SG\&A expenses, to foster the growth of new business. As a result, the company recorded an operating loss of $¥ 43$ million. However, this was a $¥ 28$ million improvement year on year.

## [Other]

Net sales of business segments other than the reported segments decreased $2.5 \%$ year on year, to $¥ 1,833$ million. However, operating income increased $193.3 \%$, to $¥ 13$ million, due to lower SG\&A expenses.

Breakdown of sales results by product category

| Segment | Period under Review <br> (from April 1, 2011, to June 30, 2011) | YoY <br> Comparison |  |  |  |
| :--- | ---: | ---: | :---: | :---: | :---: |
| Product category | Amount (Millions of yen) | $(\%)$ |  |  |  |
| Takara Shuzo Group |  |  |  |  |  |
| Shochu | 19,650 | 103.8 |  |  |  |
| Sake | 3,829 | 102.9 |  |  |  |
| Light-alcohol refreshers | 7,543 | 141.7 |  |  |  |
| Other alcoholic beverages | 2,631 | 107.8 |  |  |  |
| Alcoholic beverages total | 33,654 | 110.6 |  |  |  |
| Hon Mirin | 3,430 | 97.3 |  |  |  |
| Other seasonings | 1,762 | 104.6 |  |  |  |
| Seasonings total | 5,193 | 99.7 |  |  |  |
| Raw alcohol, etc. | 1,677 | 117.4 |  |  |  |
| Transportation | 2,136 | 96.8 |  |  |  |
| Other | 1,455 | 316.7 |  |  |  |
| Takara Bio Group | 44,118 | 111.0 |  |  |  |
| Takara Healthcare | 3,823 | 101.4 |  |  |  |
| Other | 6615 | 88.7 |  |  |  |
| Sales not allocated to business | 1,833 | 97.5 |  |  |  |
| segments and intersegment transactions | $(1,524)$ | - |  |  |  |
| Total |  |  |  | $\mathbf{4 8 , 8 6 6}$ | $\mathbf{1 0 9 . 7}$ |

Note: Amounts include alcohol tax but do not include consumption tax.

## (2) Consolidated Financial Position

Total assets stood at $¥ 192,664$ million as of June 30, 2011, relatively unchanged from March 31,2011, the end of the previous fiscal year, due to a $¥ 1,016$ million decrease in total noncurrent assets being compensated for by a $¥ 1,231$ million increase in total current assets. Major factors included a decrease in cash and deposits due to the payment of dividends and taxes, and an increase in notes and accounts receivable-trade, net attributable to higher net sales.

Total liabilities also remained relatively unchanged from March 31,2011 , at $¥ 86,455$ million. This was mainly due to decreases in accrued alcohol tax and income taxes payable offsetting increases in notes and accounts payable-trade and provision for bonuses.

Net assets were also relatively unchanged from March 31, 2011, at $¥ 106,208$ million, regardless of a decrease in retained earnings following the payments of dividends.

## (3) Consolidated Forecasts

Net sales, operating income, and ordinary income in the period under review exceeded our initial forecasts. However, we have chosen not to revise the forecasts released on May 10, 2011, in light of the difficulty in predicting post-earthquake market trends and the effects of rising material prices.

## 2. Consolidated Quarterly Financial Statements

## (1) Consolidated Quarterly Balance Sheets

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | As of Mar. 31, 2011 | As of Jun. 30, 2011 |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 32,782 | 29,398 |
| Notes and accounts receivable-trade | 45,102 | 49,093 |
| Short-term investment securities | 12,665 | 11,175 |
| Merchandise and finished goods | 20,552 | 21,905 |
| Work in process | 964 | 833 |
| Raw materials and supplies | 2,782 | 2,552 |
| Other | 4,940 | 6,066 |
| Allowance for doubtful accounts | (81) | (85) |
| Total current assets | 119,707 | 120,938 |
| Noncurrent assets |  |  |
| Property, plant and equipment | 41,645 | 41,245 |
| Intangible assets |  |  |
| Goodwill | 4,017 | 4,200 |
| Other | 2,010 | 1,954 |
| Total intangible assets | 6,028 | 6,154 |
| Investments and other assets |  |  |
| Investment securities | 18,527 | 17,876 |
| Other | 6,786 | 6,699 |
| Allowance for doubtful accounts | (246) | (250) |
| Total investments and other assets | 25,067 | 24,325 |
| Total noncurrent assets | 72,741 | 71,725 |
| Total assets | 192,448 | 192,664 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 13,489 | 14,780 |
| Short-term loans payable | 5,182 | 5,097 |
| Accrued alcohol tax | 8,065 | 7,128 |
| Accrued expenses | 3,592 | 3,054 |
| Income taxes payable | 1,785 | 936 |
| Provision for bonuses | 2,012 | 3,110 |
| Other provision | 1,781 | 2,116 |
| Other | 5,541 | 6,214 |
| Total current liabilities | 41,453 | 42,438 |
| Noncurrent liabilities |  |  |
| Bonds payable | 25,000 | 25,000 |
| Long-term loans payable | 561 | 556 |
| Provision for retirement benefits | 9,644 | 9,603 |
| Long-term deposits received | 6,119 | 6,061 |
| Other | 2,774 | 2,795 |
| Total noncurrent liabilities | 44,100 | 44,017 |
| Total liabilities | 85,553 | 86,455 |


|  | As of Mar. 31, 2011 | As of Jun. 30, 2011 |
| :---: | :---: | :---: |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 13,226 | 13,226 |
| Capital surplus | 3,197 | 3,197 |
| Retained earnings | 85,784 | 84,516 |
| Treasury stock | $(5,852)$ | $(5,854)$ |
| Total shareholders' equity | 96,356 | 95,086 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 2,754 | 2,361 |
| Deferred gains or losses on hedges | (32) | (30) |
| Foreign currency translation adjustment | $(4,770)$ | $(4,022)$ |
| Total accumulated other comprehensive income | $(2,048)$ | $(1,691)$ |
| Minority interests | 12,587 | 12,814 |
| Total net assets | 106,895 | 106,208 |
| Total liabilities and net assets | 192,448 | 192,664 |

(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income (Consolidated Quarterly Statements of Income)

|  |  | (Millions of yen) |
| :---: | :---: | :---: |
|  | FY2011_1Q (Apr. 1, 2010- Jun. 30, 2010) | $\begin{aligned} & \hline \text { FY2012_1Q } \\ & \text { (Apr. 1, 2011- } \\ & \text { Jun. 30, 2011) } \\ & \hline \end{aligned}$ |
| Net sales | 44,554 | 48,866 |
| Cost of sales | 27,234 | 30,007 |
| Gross profit | 17,319 | 18,859 |
| Selling, general and administrative expenses | 16,207 | 17,194 |
| Operating income | 1,111 | 1,664 |
| Non-operating income |  |  |
| Dividends income | 193 | 199 |
| Other | 138 | 193 |
| Total non-operating income | 331 | 392 |
| Non-operating expenses |  |  |
| Interest expenses | 148 | 126 |
| Bond issuance cost | 76 | - |
| Other | 51 | 42 |
| Total non-operating expenses | 276 | 168 |
| Ordinary income | 1,167 | 1,887 |
| Extraordinary income |  |  |
| Gain on sales of noncurrent assets | 10 | 7 |
| Gain on sales of investment securities | 412 | - |
| Other | 3 | - |
| Total extraordinary income | 427 | 7 |
| Extraordinary loss |  |  |
| Loss on disaster | - | 701 |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | 424 | - |
| Other | 51 | 108 |
| Total extraordinary losses | 476 | 809 |
| Income before income taxes and minority interests | 1,118 | 1,085 |
| Income taxes-current | 1,081 | 890 |
| Income taxes-deferred | (252) | (334) |
| Total income taxes | 829 | 555 |
| Income before minority interests | 289 | 529 |
| Minority interests in income (loss) | (67) | 30 |
| Net income | 357 | 499 |

## (Consolidated Quarterly Statements of Comprehensive Income)

|  |  | (Millions of yen) |
| :---: | :---: | :---: |
|  | FY2011_1Q (Apr. 1, 2010- Jun. 30, 2010) | FY2012_1Q (Apr. 1, 2011- Jun. 30, 2011) |
| Income before minority interests | 289 | 529 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | $(1,730)$ | (381) |
| Deferred gains or losses on hedges | (32) | 2 |
| Foreign currency translation adjustment | (15) | 904 |
| Share of other comprehensive income of associates accounted for using equity method | (2) | (5) |
| Other comprehensive income | $(1,781)$ | 519 |
| Comprehensive income | $(1,491)$ | 1,049 |
| (Comprehensive income attributable to) |  |  |
| Comprehensive income attributable to owners of the parent | $(1,422)$ | 855 |
| Comprehensive income attributable to minority interests | (69) | 193 |

## (3) Notes on Premise of Going Concern

No items to report.

## (4) Segment and Other Information

## (Segment Information)

I. Equivalent Period of Previous Fiscal Year (From April 1, 2010, to June 30, 2010)

1. Net sales and Income (Loss) by Reported Segment

|  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

Notes: 1. Other represents business segments that are not included in the reported segments. This includes subsidiaries in the Functions Management Companies segment.
2. Details of adjustment amounts are as follows.
(1) Net sales to external customers are income from real estate rent recognized by the Company.
(2) Segment income includes eliminations of $¥ 81$ million and income of the Company not allocated to business segments of $¥ 424$ million.
3. Segment income has been adjusted to the net income of consolidated quarterly statements of income.

The Company believes that basing segment income on operating income makes this index more useful to investors. This is due to the fact that full-year financial results are managed based on operating income as well as the fact that the income targets set out in the Takara Group Medium-Term Management Plan FY2014, released in April 2011, are for consolidated operating income. Therefore, segment income has been calculated based on operating income effective March 31, 2011. Accordingly, the figures for segment income in the three month period ended June 30, 2010, have been recalculated based on operating income as follows.


Notes: 1. Other represents business segments that are not included in the reported segments. This includes subsidiaries in the Functions Management Companies segment.
2. Major adjustments include eliminations of $¥ 73$ million, amortization of goodwill of $¥ 19$ million, and income of the Company not allocated to business segments of $¥ 183$ million.
2. Information on Impairment Loss on Noncurrent Assets, Goodwill, etc. by Reportable Segment
(Material impairment losses on noncurrent assets)
No items to report.
(Material changes in the amount of goodwill)
In the Takara Shuzo Group segment, goodwill increased $¥ 2,945$ million due to the acquisition of stock in newly consolidated FOODEX S.A.S.
II. Period under Review (From April 1, 2011, to June 30, 2011)

1. Net sales and Income (Loss) by Reported Segment
(Millions of yen)

|  | Reported Segment |  |  |  | Other (Note: 1) | Total | Adjustment <br> (Note: 2) | Amount recognized in consolidated quarterly statements of income <br> (Note: 3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Takara <br> Shuzo <br> Group | Takara <br> Bio Group | Takara <br> Healthcare | Subtotal |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |
| External customers | 43,864 | 3,728 | 614 | 48,207 | 574 | 48,781 | 84 | 48,866 |
| Intersegment | 253 | 95 | 1 | 349 | 1,259 | 1,608 | $(1,608)$ | - |
| Total | 44,118 | 3,823 | 615 | 48,556 | 1,833 | 50,390 | $(1,524)$ | 48,866 |
| Segment income (loss) | 1,496 | (48) | (43) | 1,405 | 13 | 1,418 | 245 | 1,664 |

Notes: 1. Other represents business segments that are not included in the reported segments. This includes subsidiaries in the Functions Management Companies segment.
2. Details of adjustment amounts are as follows.
(1) Net sales to external customers are income from real estate rent recognized by the Company.
(2) Segment income includes eliminations of $¥ 33$ million and income of the Company not allocated to business segments of $¥ 212$ million.
3. Segment income has been adjusted to the operating income of consolidated quarterly statements of income.
2. Information on Impairment Loss on Noncurrent Assets, Goodwill, etc. by Reportable Segment No items to report.
(5) Material Changes in Shareholders' Equity

No items to report.

