The original disclosure in Japanese was released on July 31, 2018 at 15:30 (GMT+9)
Consolidated Financial Statements for the First Quarter Ended June 30, 2018
FY2019 (April 1, 2018 - March 31, 2019) [UNAUDITED]

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Quarterly statement filing date (as planned): August 10, 2018

Notes: 1. The accompanying financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan.
2. Amounts are rounded down to the nearest million yen.

1. Results for the three months ended June 30, 2018 (April 1, 2018 - June 30, 2018)
(1) Consolidated Operating results

|  | centages indicated ch | m the | ne period of the previ | 1 year. |
| :---: | :---: | :---: | :---: | :---: |
|  | Three months ended June 30, 2018 |  | Three months ended June 30, 2017 |  |
|  | (Millions of yen) | (\%) | (Millions of yen) | (\%) |
| Net sales | 66,969 | 5.7 | 63,368 | 21.1 |
| Operating income (loss) | 4,000 | 92.8 | 2,074 | 27.3 |
| Ordinary income (loss) | 4,306 | 91.6 | 2,247 | 12.4 |
| Net income (loss) attributable to owners of the parent | 2,337 | 100.9 | 1,163 | 7.3 |
| Net income (loss) per share (Yen) | 11.71 |  | 5.78 |  |
| Fully diluted net income per share (Yen) | - |  | - |  |
| Note: Comprehensive income (loss) | $(1,406)$ | - | 171 |  |

(2) Consolidated Financial position

|  | As of June 30, 2018 | As of March 31, 2018 |
| :--- | ---: | ---: |
|  | (Millions of yen) | (Millions of yen) |
| Total assets | 279,490 | 284,281 |
| Net assets | 171,320 | 176,217 |
| Equity ratio (\%) | 50.4 | 51.0 |
| (Reference) Equity | 140,971 | 145,111 |

2. Dividends

|  | Dividend per share (Yen) |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Year ended March 31, |  |  |  |
| Year ending March 31, | Year ending March 31, <br> 2019 (Forecast) |  |  |  |
| First quarter end | 2018 | - |  |  |
| Second quarter end | - |  | - |  |
| Third quarter end | - |  | - |  |
| Year end | 16.00 |  | 18.00 |  |
| Annual | 16.00 |  | 18.00 |  |

Note: Correction of dividend forecast from the most recent dividend forecast : No
3. Forecast for the year ending March 31, 2019 (April 1, 2018 - March 31, 2019)

|  | Six months ending September 30, 2018 |  | Year ending March 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Millions of yen) | (\%) | (Millions of yen) | (\%) |
| Net sales | 135,000 | 4.8 | 282,000 | 5.2 |
| Operating income (loss) | 7,500 | 22.4 | 17,300 | 10.8 |
| Ordinary income (loss) | 7,800 | 25.8 | 17,900 | 11.3 |
| Net income (loss) attributable to owners of the parent | 4,200 | 21.8 | 9,600 | (13.0) |
| Net income per share (Yen) | 21.04 |  | 48.09 |  |

Note: Correction of financial forecast from the most recent financial forecast : No

## 4. Others

(1) Material changes in subsidiaries during this period
(Changes in specified subsidiaries that caused a change in the scope of consolidation) : No
(2) Accounting procedures specific to quarterly consolidated financial statements : No
(3) Changes in accounting policies, accounting estimates and retrospective restatement

1) Changes based on revisions of accounting standard : No
2) Changes other than ones based on revisions of accounting standard : No
3) Changes in accounting estimates : No
4) Restatement : No
(4) Number of outstanding shares (common stock)
5) Number of outstanding shares at the end of each period (Treasury stocks are included)

As of June 30, 2018 : 201,699,743
As of March 31, 2018 : 201,699,743
2) Number of treasury stocks at the end of each period

As of June 30, 2018 : 2,069,264
As of March 31, 2018 : 2,069,224
3) Average number of outstanding shares in each period

Three months ended June 30, 2018 : 199,630,489
Three months ended June 30, 2017 : 201,224,001

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## 1. Qualitative Information for the Three Months Ended June 30, 2018

## (1) Consolidated Financial Results

In the three months ended June 30, 2018, the Japanese economy maintained a moderate recovery as the corporate earnings and hiring environment improved with signs of personal consumption rebounding. However, with the intensifying trade friction originating in the U.S. and surging prices for crude oil and raw materials, the economic outlook remains uncertain.

Under these economic circumstances, under the Takara Group Medium-Term Management Plan FY2020, which is the last step towards achieving its long-term Takara Group Vision 2020, the Company is aiming to build up a great number of fields in which it can beat competitors and establish a balanced business foundation able to grow revenues significantly, no matter what environmental changes occur, by further increasing the overseas sales ratio together with having a full product line-up and many products with a competitive edge, both in Japan and overseas.
As a result, in the three months ended June 30,2018 , net sales were up $5.7 \%$ year on year to $¥ 66,969$ million. Gross profit rose $7.8 \%$ year on year to $¥ 26,582$ million. Operating income increased by $92.8 \%$ year on year to $¥ 4,000$ million. Ordinary income increased by $91.6 \%$ year on year to $¥ 4,306$ million. Net income attributable to owners of the parent increased by $100.9 \%$ to $¥ 2,337$ million.

Results by business segment were as follows.

## [Takara Shuzo]

For alcoholic beverages, in the three months ended June 30, 2018, while sales of shochu and sake decreased, sales of lightalcohol refreshers, where Takara Shochu High Ball remained robust, rose, and sales of alcoholic beverages overall increased.

In the Seasonings Business, sales were down due to decreased sales of mirin, despite healthy sales of cooking sake.
Sales of raw alcohol and other products were up mainly reflecting increased sales of industrial alcohol.
As a result, net sales for the Takara Shuzo Group rose $2.1 \%$ year on year to $¥ 36,772$ million. Cost of sales increased by $2.3 \%$ to $¥ 22,161$ million. As a result, gross profit rose $1.7 \%$ year on year to $¥ 14,610$ million. SG\&A expenses were down by $3.2 \%$ year on year, to $¥ 13,759$ million, due to decreases in promotion expenses and other expenses. Accordingly, the Takara Shuzo Group recorded operating income up $462.9 \%$ year on year to $¥ 851$ million.

## [Takara Shuzo International Group]

In the three months ended June 30, 2018, sales for the Japanese food wholesale business in overseas markets increased with robust sales at FOODEX S.A.S. (France), Mutual Trading Co., Inc. (U.S.), and other companies. As a result, net sales for the Takara Shuzo International Group increased by $11.1 \%$ year on year to $¥ 18,270$ million. Cost of sales increased by $8.9 \%$ year on year to $¥ 12,721$ million. As a result, gross profit rose by $16.4 \%$ year on year to $¥ 5,549$ million. SG\&A expenses were up by $15.5 \%$ year on year to $¥ 4,399$ million due mainly to increases in personnel expenses and administrative expenses. Accordingly, the Takara Shuzo International Group recorded operating income up $19.8 \%$ year on year to $¥ 1,150$ million.

## [Takara Bio Group]

Net sales for the three months ended June 30 , 2018, were up by $39.2 \%$ year on year, to $¥ 8,847$ million, due to increased sales of mainstay research reagents and the receipt of consideration in relation to a domestic co-development and exclusive sales agreement for NY-ESO-1 siTCR® gene therapy product and CD19 CAR gene therapy product. Cost of sales increased by $55.5 \%$ year on year, to $¥ 3,491$ million, due to a higher cost ratio with changes in the structure of sales for each product, however, gross profit increased by $30.3 \%$ year on year, to $¥ 5,355$ million. SG\&A expenses decreased by $0.9 \%$ year on year to $¥ 3,811$ million due to a decrease in R\&D expenses and other factors. Accordingly, operating income increased $487.8 \%$ year on year to $¥ 1,544$ million.

## [Other]

Net sales of the Other segment for the three months ended June 30, 2018, declined $15.5 \%$ year on year, to $¥ 8,137$ million, as TAKARA CHOU UN Co., Ltd. was excluded from the scope of consolidation during the previous fiscal year, accompanying the sale of shares in that company. Cost of sales declined by $14.6 \%$ year on year, to $¥ 6,834$ million. Consequently, gross profit decreased by $20.3 \%$ year on year to $¥ 1,302$ million. SG\&A expenses fell by $9.9 \%$ year on year, to $¥ 793$ million. As a result, operating income decreased by $32.4 \%$ year on year, to $¥ 509$ million.

## Breakdown of sales results by product category

| Segment | Equivalent Period of Previous Fiscal Year (From April 1, 2017, to June 30, 2017) | Period under Review (from April 1, 2018, to June 30, 2018) | YoY <br> Comparison |
| :---: | :---: | :---: | :---: |
| Product category | Amount (Millions of yen) | Amount (Millions of yen) | (\%) |
| Takara Shuzo |  |  |  |
| Shochu | 14,089 | 13,899 | 98.7 |
| Sake | 4,214 | 4,153 | 98.6 |
| Light-alcohol refreshers | 8,469 | 9,419 | 111.2 |
| Other alcoholic beverages | 1,641 | 1,654 | 100.8 |
| Alcoholic beverages total | 28,415 | 29,127 | 102.5 |
| Hon Mirin | 3,359 | 3,283 | 97.7 |
| Other seasonings | 2,306 | 2,330 | 101.0 |
| Seasonings total | 5,666 | 5,614 | 99.1 |
| Raw alcohol, etc. | 1,947 | 2,030 | 104.3 |
| Total | 36,029 | 36,772 | 102.1 |
| Takara Shuzo International Group |  |  |  |
| Overseas Alcoholic Beverages Business | 2,340 | 2,384 | 101.8 |
| Japanese Food Wholesales Business in overseas markets | 14,516 | 16,341 | 112.6 |
| Other | - | 24 | - |
| Elimination of intraGroup transaction on consolidation | (406) | (478) | - |
| Total | 16,450 | 18,270 | 111.1 |
| Takara Bio Group | 6,355 | 8,847 | 139.2 |
| Reported segment total | 58,835 | 63,890 | 108.6 |
| Other | 9,634 | 8,137 | 84.5 |
| Segment total | 68,470 | 72,028 | 105.2 |
| Sales not allocated to business segments and intersegment transactions | $(5,101)$ | $(5,058)$ | ${ }^{-}$ |
| Total | 63,368 | 66,969 | 105.7 |

Note: Amounts include alcohol tax but do not include consumption tax.

## (2) Consolidated Financial Position

As of June 30,2018 , current assets were $¥ 169,286$ million, a decrease of $¥ 1,781$ million compared with that at the end of the previous fiscal year. This was primarily due to decreases in cash and deposits of $¥ 1,024$ million and securities of $¥ 3,517$ million, as well as increases in notes and accounts receivable-trade of $¥ 926$ million, merchandise and finished goods of $¥ 759$ million and other current assets of $¥ 1,168$ million.

Non-current assets were $¥ 110,203$ million, a decrease of $¥ 3,010$ million compared with that at the end of the previous fiscal year. This was primarily due to decreases in property, plant and equipment of $¥ 886$ million, intangible assets of $¥ 1,514$ million and investment securities of $¥ 774$ million.

As a result, total assets were $¥ 279,490$ million, a decrease of $¥ 4,791$ million compared with that at the end of the previous fiscal year.

As of June 30,2018 , current liabilities were $¥ 53,357$ million, an increase of $¥ 644$ million compared with that at the end of the previous fiscal year. This was primarily due to increases in accrued alcohol tax of $¥ 1,963$ million and provision for bonuses of $¥ 1,059$ million, as well as decreases in accrued expenses of $¥ 859$ million and income taxes payable of $¥ 1,632$ million. Non-current liabilities were $¥ 54,812$ million, a decrease of $¥ 539$ million compared with that at the end of the previous fiscal year. This was primarily due to a decrease in other noncurrent liabilities of $¥ 556$ million.

As a result, total liabilities were $¥ 108,169$ million, an increase of $¥ 105$ million compared with that at the end of the previous fiscal year. As of June 30,2018 , total net assets were $¥ 171,320$ million, a decrease of $¥ 4,896$ million compared with that at the end of the previous fiscal year. This was primarily due to decreases of $¥ 856$ million in retained earnings, $¥ 3,041$ million in foreign currency translation adjustments and $¥ 756$ million in noncontrolling interests.
As a result, the equity ratio totaled $50.4 \%$, compared with $51.0 \%$ at the end of the previous fiscal year.

## (3) Qualitative Information Regarding Consolidated Forecasts

The Company has not revised the consolidated forecasts for the six months ending September 30, 2018, or for the fiscal year ending March 31, 2019, that were released in the Consolidated Financial Statements for the year ended March 31, 2018, on May 11, 2018, as the Group's consolidated operating results in the three months ended June 30, 2018, have been in line with the forecast.
2. Consolidated Quarterly Financial Statements and Primary Notes
(1) Consolidated Quarterly Balance Sheets

|  | As of Mar. 31, 2018 | As of June 30, 2018 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 47,754 | 46,729 |
| Notes and accounts receivable-trade | 57,889 | 58,815 |
| Securities | 19,721 | 16,204 |
| Merchandise and finished goods | 37,979 | 38,738 |
| Work in process | 997 | 1,254 |
| Raw materials and supplies | 3,932 | 3,562 |
| Other | 3,122 | 4,290 |
| Allowance for doubtful accounts | (329) | (309) |
| Total current assets | 171,067 | 169,286 |
| Noncurrent assets |  |  |
| Property, plant and equipment | 57,485 | 56,599 |
| Intangible assets |  |  |
| Goodwill | 13,765 | 12,866 |
| Other | 8,504 | 7,888 |
| Total intangible assets | 22,269 | 20,754 |
| Investments and other assets |  |  |
| Investment securities | 28,607 | 27,833 |
| Other | 4,928 | 5,088 |
| Allowance for doubtful accounts | (77) | (73) |
| Total investments and other assets | 33,458 | 32,849 |
| Total noncurrent assets | 113,213 | 110,203 |
| Total assets | 284,281 | 279,490 |


|  | As of Mar. 31, 2018 | As of June 30, 2018 |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 16,544 | 16,187 |
| Short-term loans payable | 5,221 | 4,905 |
| Accrued alcohol tax | 9,278 | 11,241 |
| Accrued expenses | 5,639 | 4,780 |
| Income taxes payable | 3,126 | 1,494 |
| Provision for bonuses | 2,286 | 3,346 |
| Other provision | 2,078 | 2,288 |
| Other | 8,535 | 9,111 |
| Total current liabilities | 52,712 | 53,357 |
| Noncurrent liabilities |  |  |
| Bonds payable | 25,000 | 25,000 |
| Long-term loans payable | 10,620 | 10,568 |
| Net defined benefit liability | 8,759 | 8,814 |
| Long-term deposits received | 5,312 | 5,326 |
| Other | 5,659 | 5,103 |
| Total noncurrent liabilities | 55,352 | 54,812 |
| Total liabilities | 108,064 | 108,169 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 13,226 | 13,226 |
| Capital surplus | 2,219 | 2,257 |
| Retained earnings | 117,571 | 116,714 |
| Treasury stock | $(1,367)$ | $(1,367)$ |
| Total shareholders' equity | 131,649 | 130,831 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 11,520 | 11,011 |
| Deferred gains or losses on hedges | (120) | 112 |
| Foreign currency translation adjustment | 2,645 | (396) |
| Remeasurements of defined benefit plans | (583) | (587) |
| Total accumulated other comprehensive income | 13,461 | 10,140 |
| Noncontrolling interests | 31,106 | 30,349 |
| Total net assets | 176,217 | 171,320 |
| Total liabilities and net assets | 284,281 | 279,490 |

(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income
(Consolidated Statements of Income)
(For the Three Months Ended June 30, 2018 and 2017)
(Millions of Yen)

|  | FY2018 (Apr. 1, 2017- June 30, 2017) | FY2019 (Apr. 1, 2018- June 30, 2018) |
| :---: | :---: | :---: |
| Net sales | 63,368 | 66,969 |
| Cost of sales | 38,705 | 40,387 |
| Gross profit | 24,662 | 26,582 |
| Selling, general and administrative expenses | 22,588 | 22,582 |
| Operating income | 2,074 | 4,000 |
| Non-operating income |  |  |
| Dividends income | 268 | 287 |
| Other | 237 | 180 |
| Total non-operating income | 505 | 467 |
| Non-operating expenses |  |  |
| Interest expenses | 173 | 85 |
| Bond issuance cost | 112 | - |
| Foreign exchange loss | - | 34 |
| Other | 47 | 42 |
| Total non-operating expenses | 333 | 161 |
| Ordinary income | 2,247 | 4,306 |
| Extraordinary income |  |  |
| Gain on sales of noncurrent assets | 6 | 0 |
| Total extraordinary income | 6 | 0 |
| Extraordinary loss |  |  |
| Loss on sales and retirement of noncurrent assets | 33 | 18 |
| Total extraordinary losses | 33 | 18 |
| Income before income taxes and minority interests | 2,220 | 4,288 |
| Income taxes-current | 1,364 | 1,871 |
| Income taxes-deferred | (442) | (496) |
| Total income taxes | 922 | 1,375 |
| Net income | 1,297 | 2,912 |
| Net income attributable to the noncontrolling interest | 134 | 575 |
| Net income attributable to owners of the parent | 1,163 | 2,337 |

(Consolidated Quarterly Statements of Comprehensive Income)
(For the Three Months Ended June 30, 2018 and 2017)

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2018 <br> (Apr. 1, 2017 - <br> June 30, 2017) | FY2019 (Apr. 1, 2018- June 30, 2018) |
| Net income | 1,297 | 2,912 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 931 | (509) |
| Deferred gains or losses on hedges | 122 | 226 |
| Foreign currency translation adjustment | $(2,195)$ | $(4,034)$ |
| Remeasurements of defined benefit plans | 15 | (2) |
| Total other comprehensive income | $(1,126)$ | $(4,319)$ |
| Comprehensive income | 171 | $(1,406)$ |
| (Comprehensive income attributable to) |  |  |
| Comprehensive income attributable to owners of the parent | 508 | (983) |
| Comprehensive income attributable to noncontrolling interest | (337) | (423) |

## (3) Notes on Consolidated Quarterly Financial Statements

## (Notes on Premise of Going Concern)

No items to report.

## (Notes on Material Changes in Shareholders' Equity)

No items to report.

## (Additional Information)

(Adoption of the Partial Amendments to Accounting Standard for Tax Effect Accounting, etc.)
Following the adoption of the Partial Amendments to Accounting Standard for Tax Effect Accounting (ASBJ Statement No. 28, February 16, 2018) and other standards from the beginning of the first quarter of the fiscal year under review, Deferred Tax Assets is classified as Investments and Other Assets and Deferred Tax Liabilities is classified as Noncurrent Liabilities.

## (Segment Information)

I. Equivalent Period of Previous Fiscal Year (From April 1, 2017 to June 30, 2017)

1. Net sales and Income (Loss) by Reported Segment
<Information for the three months ended June 30, 2017 stated based on post-change classifications>

|  |  |  |  |  |  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported Segment |  |  |  | Other <br> (Note: 1) | Total | Adjustment <br> (Note: 2) | Amount recognized in consolidated quarterly statements of income (Note: 3) |
|  | Takara <br> Shuzo | Takara <br> Shuzo Internation al Group | Takara Bio <br> Group | Subtotal |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |
| External customers | 36,018 | 16,354 | 6,175 | 58,547 | 4,820 | 63,368 | 0 | 63,368 |
| Intersegment | 10 | 96 | 180 | 287 | 4,814 | 5,101 | $(5,101)$ | - |
| Total | 36,029 | 16,450 | 6,355 | 58,835 | 9,634 | 68,470 | $(5,101)$ | 63,368 |
| Segment income (loss) | 151 | 960 | 262 | 1,374 | 753 | 2,128 | (53) | 2,074 |

Notes: 1. Other includes business segments that are not part of reported segments, such as the Company's real estate rental business and the transportation business of domestic Group companies among others.
2. Details of adjustment amounts are as follows.
(1) Net sales to external customers are income from business contracting recorded at the Company.
(2) Segment income (loss) comprises intersegment eliminations of $¥ 24$ million and income of the Company not allocated to business segments of $¥-77$ million.
3. Segment income (loss) has been adjusted to the operating income of consolidated quarterly statements of income.
2. Information on Impairment Loss on Non-current Assets, Goodwill, etc. by Reportable Segment (Significant Changes to the Amount of Goodwill)
In the Takara Bio Group segment, goodwill was recorded due to the acquisition of shares in WaferGen Bio-systems, Inc. and Rubicon Genomics, Inc. by the Takara Bio Inc.'s wholly owned subsidiary Takara Bio USA Holdings Inc. The increase in goodwill due to this event in the three months ended June 30, 2018 was $¥ 7,709$ million. Note that as the allocation of the acquisition cost has not been completed, this is a tentatively calculated amount.
II. Period under Review (From April 1, 2018, to June 30, 2018)

1. Net sales and Income (Loss) by Reported Segment
(Millions of yen)

|  | Reported Segment |  |  |  | Other <br> (Note: 1) | Total | Adjustment <br> (Note: 2) | Amount recognized in consolidated quarterly statements of income <br> (Note: 3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Takara Shuzo | Takara <br> Shuzo <br> Internation al Group | Takara Bio Group | Subtotal |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |
| External customers | 36,614 | 18,205 | 8,743 | 63,563 | 3,405 | 66,969 | 0 | 66,969 |
| Intersegment | 158 | 64 | 103 | 326 | 4,731 | 5,058 | $(5,058)$ | - |
| Total | 36,772 | 18,270 | 8,847 | 63,890 | 8,137 | 72,028 | $(5,058)$ | 66,969 |
| Segment income | 851 | 1,150 | 1,544 | 3,546 | 509 | 4,055 | (55) | 4,000 |

Notes: 1. Other includes business segments that are not part of reported segments, such as the Company's real estate rental business and the transportation business of domestic Group companies among others.
2. Details of adjustment amounts are as follows.
(1) Net sales to external customers are income from business contracting recorded at the Company.
(2) Segment income comprises intersegment eliminations of $¥ 12$ million and income of the Company not allocated to business segments of $¥ 67$ million.
3. Segment income has been adjusted to the operating income of consolidated quarterly statements of income.
2. Information on Impairment Loss on Non-current Assets, Goodwill, etc. by Reportable Segment No items to report.

